

Real Estate Agents: The lockbox when selling a home

It is highly recommended to homeowners to not be present when a Realtor is showing their [homes for sale](#) to a potential buyer. The buyer must feel comfortable in there, feeling that this home looks like the one he was dreaming of for months. If you are there as the homeowner, in a way or another, it's like interfering with the buyer's dream. Buyers, especially first-time homebuyers, need to visit the house without the pressure of having the owners in there, when this house is supposed to be their future residence. So, this is one of the reasons why the lockbox is only available for Real Estate Agents.

But, what is a lockbox?

It's an empty metal box that is attached to the front doorknob or other protected place. There is another box inside the main box and that's the lockbox where the keys of the house are stored.

Modern lockboxes have a little microprocessor inside that only works with an electronic key. These keys are only obtainable by registered Real Estate Agents members of the Multiple Listing Service (MLS). Each key has an exclusive identifier. This means that when the box has been unlocked, the microprocessor registers the agent who opens it as well as the date and time he/she goes in. Your Real Estate agent will receive an email giving the viewing agent's details so your agent can follow up for feedback. All this together is also considered as a homeowner security. However, you need to think about the main reason of the lockbox. It is to sell a property. A lockbox, whether it is the traditional key or the electronic one, makes the showing of a home for sale go smoothly.